

Hotel for Sale #199

Price: \$2,880,000 USD



Bedrooms: 13

Rooms: 13

Address: Lake Front, Bacalar Real Estate,
Quintana Roo

Description

This fully operational lagoonfront hotel and wellness retreat sits on leased land directly on the shores of Lake Bacalar, also known as the Lagoon of Seven Colors, one of the most visually stunning freshwater lakes in Mexico. Just minutes from the new Tren Maya station and a short drive from Chetumal International Airport, the property is strategically positioned to benefit from the continued tourism growth in one of Mexico's most in-demand destinations.

The hotel is divided into two distinct zones. The first, opened in 2023, includes eight guest rooms—four with private gardens and four with private pools—surrounded by native jungle. This area also features a yoga temple suitable for retreats and boutique weddings, as well as a pool, firepit, bar deck, and petanque court. The property is fully permitted for a total of 17 rooms, offering future expansion capacity already approved.

The second zone, completed in 2024, includes five premium lagoonfront rooms with private decks and unobstructed views of the water, along with a suite that offers its own private pool. A rooftop wellness gym and multi-use event space overlook the lagoon. The waterfront restaurant seats 40–60 guests and is expandable to 85. Additional features include private lagoon decks and a boat dock for direct access to water activities.

This hotel maintains five-star reviews across all major platforms and is aligned with Expedia and one of Mexico's top travel agencies. A dedicated operations team, including a new general manager and marketing agency, holds weekly performance and strategy meetings to ensure consistency and growth. The business is currently ranked among the top-performing properties in the area.

Guests enjoy curated experiences such as yoga sessions, sunrise paddles, private massages, wakeboarding, eFoiling, and guided boat tours. A full-service in-house concierge agency coordinates excursions, including VIP access to the nearby Chacchoben Mayan ruins. The hotel is ideally suited for wellness retreats, weddings, and private group events.

With a 16.7% increase in tourism in 2023 and over 600% growth since 2014, the Bacalar region is positioned for continued expansion. The opening of the Tren Maya and increased international connectivity via nearby airports support a strong forecast for 2025 and beyond. This property is poised for capital appreciation and income growth, with infrastructure and permits in place to scale operations.

Learn more about this exceptional hospitality investment in the Bacalar region.



